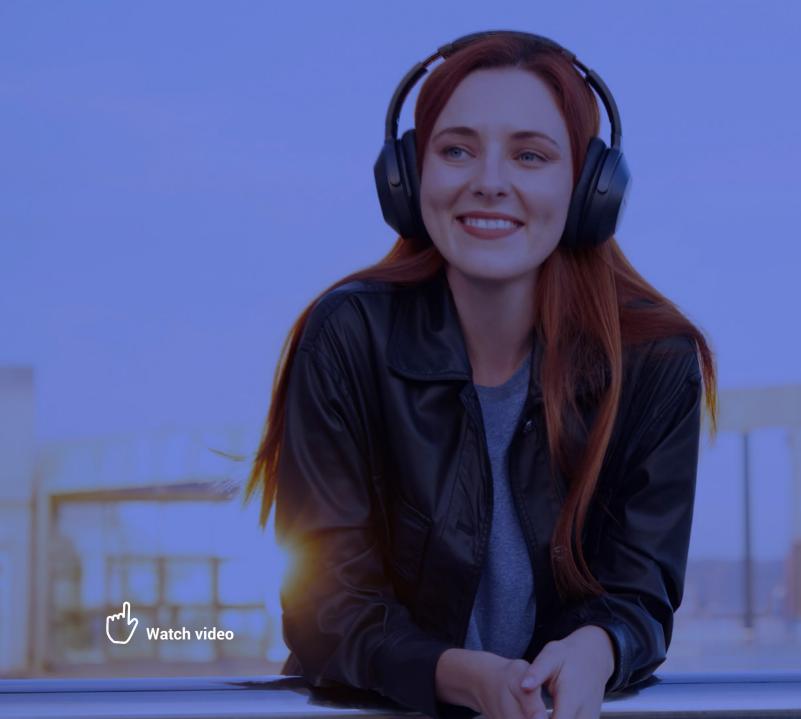
## **ENERGY SISTEM**



# Say hello to sustainable music

Company profile 2024





## Sharing great moments with you since 1995

As a European brand with a global outlook, we fuse technology, design and sustainability to create audio devices that accompany you in every moment, in every memory, in every song.







**ENERGY SISTEM** 

# Quality, guarantee and confidence

- +50 staff
- **5 continents**
- + 34 M Sold units
- 2 head offices

Finestrat (Spain) · Shenzhen (China)

2 logistics warehouses

Madrid / Panamá









#### **Constant evolution**



1995

Sai Smart 500

First Energy Sistem product.



2006

Inngenio 1000

The MP4 reaches the Spanish market.



2016

Multiroom Wi-Fi

First device with Wi-Fi synchronisation function.



2018

**Smart Speakers** 

First Spanish brand to launch a loudspeaker featuring Alexa.



2020

**Eco Audio** 

All our Eco Audio products are made from 100% sustainable wood and eco-friendly materials.



2022

Earphones True Wireless Style 4 / Style 4 Ultra

First device allowing users to customise settings via ESmart Connect App.

2001

Elegance 2000

First MP3 player in the Spanish market.



2011

**MP4 Sport Series** 

First sport player designed in Spain.



2017

Earphones 6
True Wireless

First device with
True Wireless technology
function.



2019

**ES Gaming** 

First gaming headset with vibration and LEDs.





2021

Lol&Roll

First kids' headphones with volume limit.





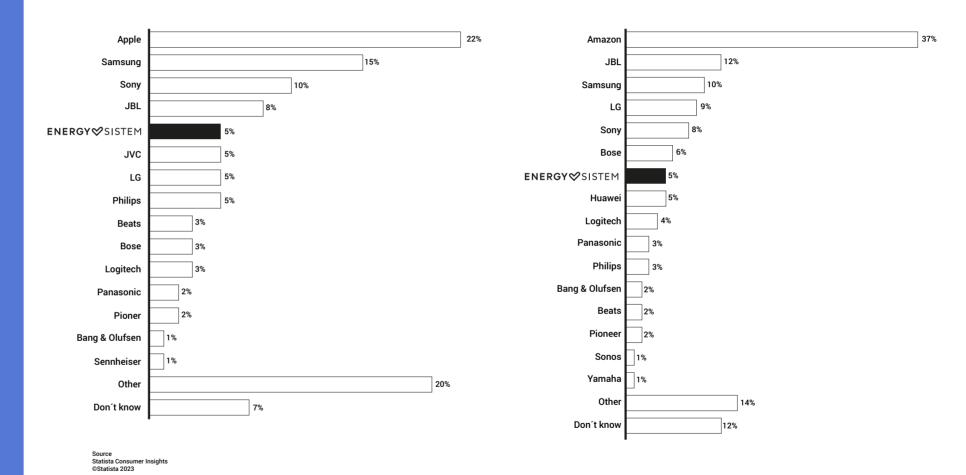
2023

**Earphones True Wireless Shensi ECO** 

First True Wireless earphones made from 100% recycled plastic, GRS certified and FSC packaging.



The only
Spanish brand
among the
most popular
headphones
and speakers



# Our mission

We create personal audio products so people can enjoy music whenever and wherever they want, placing the user at the heart of every decision.

## + Sustainability

#### **Proximity**



And number 1 on our playlist: people

#### **Commitment**



Let's dance to the very last note

#### **Collaboration**



Together we play the perfect symphony

#### **Vitality**



Our rhythm never drops

## **Commitments to sustainability**

2020 ----- 2023 ----- 2024 ----- 2027

We help reforest our territory together with Bosquia, creating two Energy Sistem Forests.

Alongside Gravity Wave, we removed 1.2 tonnes of plastic from the Mediterranean Sea, equivalent to 150,000 headphones.

Awarded the carbon footprint register seal by the Ministry for Ecological Transition.











First range of products made from wood from sustainable forests and 100% environmentally friendly materials.



First range of products made from 100% recycled plastic, with GRS certification.

Carbon footprint reduction targets for the period 2022-2024:

- Scope 1: we are committed to cutting emissions by 50%
- Scope 2: we expect to reduce emissions by 3%.

- More than 90% of new releases will be made from 100% certified recycled plastic.
- Optimise packaging dimensions.
- Promote the use of recycled and recyclable packaging. 100% of packaging will be FSC-certified (materials from FSC-certified forests, recycled materials, and/or controlled FSC wood).
- Use renewable energies in our facilities.
- Collaborate with third parties committed to reducing their environmental impact (supply chain).
- Carry out sustainability actions and activities (CSR).



# Respectful audio solutions

We advocate smart, sustainable consumption of technology.



# 100% recycled plastic

60% of new releases will be made from 100% GRS-certified recycled plastic.

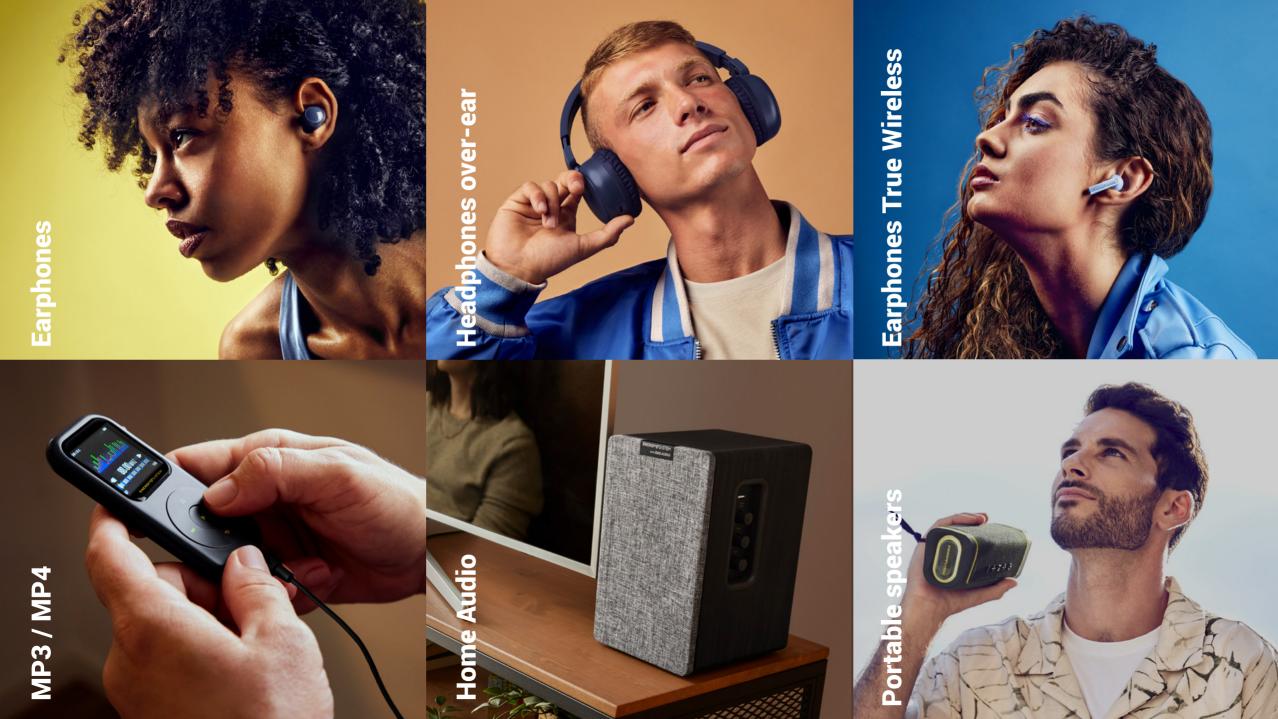




#### **Packaging**

92% of packaging will be FSC-certified. Improved efficiency: less volume, less weight.





### A global brand

+ 20 countries

Thanks to our Panama warehouse, we have been improving our service in the strategic LATAM market since 2022.

In 2023, we expanded our international presence in Colombia, Peru, Tunisia and Azerbaijan.



Spain

Portugal

France

Ital

Czech Republic

**Baltic countries** 

Hungary

Slovakia

Serbia

Greece

Azerbaija

Azerbaija

Mexico

Costa Rica

Uruguay

Chile

Ecuado

Peru

Colombi

Morocc

o. .\_ Tunicis

























































## We think of you

#### Solutions at the click of a mouse

You will find detailed information on all our products in your energysistem.com customer account. There you will also have access to offers, promotions and other audiovisual marketing resources on the platform to help boost your sales. And without forgetting being able to check and download prices and manage your orders entirely online!





#### P.O.S Marketing

76% of purchase decisions are made in the point of sale.

That is why we give our products their very own personality through display stands, shelf ready display boxes and all kinds of communications solutions.

Resource: International Point of Sale Advertising Association (POPAI)







# We want to create experiences

















68,8 K

Followers @energysistem 524,1 K

Facebook fans

58 M

Views #energysistem #energygaming #ECO 2,6 M

Potential reach

21,4 M

Youtube plays

**51K** 

**Energy Sistem** 

8,2 K

**ESGaming** 

#### **Creating community**

We want to reach people through creative plans that help us connect with their tastes, interests and experiences.

Club Energy Sistem database communication +500.000 members.

#### **Video Marketing**

We offer video solutions to boost online sales.

#### **Content Marketing**

We work on content that allows us to explain the product and favor the purchase decision.

#### **Influencer marketing**

Press Release. Collaborations with influencers. Product analysis and collaborations with media.

# The smart, sustainable purchase choice

We want to be the soundtrack of your business.

Discover all the benefits of being part of Energy Sistem.



36 MONTH WARRANTY



BRAND AWARENESS AT PARTNER'S POS AND WEBSITE



STOCK AND
SALES MONITORING



PERSONALISED CUSTOMER SERVICE



EXCLUSIVE PARTNER PRODUCTS



STOCK ROTATION PROGRAM



TRADE MARKETING



FINANCIAL SOLUTIONS AND PROMOTIONAL OFFERS



INVOLVEMENT IN PARTNER'S PROMOTIONAL PLAN



#### Shall we play the perfect symphony together?

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